



OVERVIEW | 2026

PURDICOM

Purdicom is a next generation wireless, networking and security distributor. Headquartered in Oxfordshire, we help our customers build networks across EMEA by offering true value-added support and services.

Purdicom's mission is to offer state of the art, best of breed and versatile wireless, cloud and security solutions that harmoniously align with the objectives of our customers.



WHO ARE PURDICOM

Founded in 2005, Purdicom is a major UK distributor of Wi-Fi and wireless networking solutions, supporting resellers, VAR's, MSP's and WISP's across a wide number of verticals. A combination of best-in-class technology and a vast array of value-add services has meant that our partners have been able to rapidly grow their business' and develop alongside the brand.

We are a value-added distributor acting as a supply chain partner to many well-established vendors and brands. We supply enterprise-level Wi-Fi, Point-to-Point and Security technologies to a hungry market. The products and services we sell are always in high demand.



PURDICOM OVERVIEW

AT A GLANCE



60 full time
employees



26%
growth YoY



25+
Awards



Est.
2005



Oxfordshire, UK

TECHNOLOGIES

OUR COMPREHENSIVE TECHNOLOGY PORTFOLIO DELIVERS SECURE, RELIABLE AND INTELLIGENTLY MANAGED CONNECTIVITY ACROSS EVERY LAYER OF YOUR NETWORK





An Introduction to VIGI

Professional | Intelligent | Reliable

Daryl Boulter - Pre-Sales Manager



The Security Team

The TP-Link Security Team exists to support partners with deep industry expertise and hands-on experience built over many years in the security sector. Acting as a trusted resource, they provide pre-sales guidance, ensuring the right solutions are designed to meet each project's needs. With a focus on local support, the team brings practical knowledge and market understanding, helping partners deliver reliable, professional surveillance solutions backed by TP-Link's global strength and trusted technology.



Steve Klapiscak
Regional Sales Manager



Daryl Boulter
Security Sales - South



Mark Ogden
Security Sales - North

Professional Surveillance Solution for your Business

Software Service

VMS / APP / Design & Config
Tools

Camera

Dome / Bullet / Turret /
Fisheye / PTs

NVR

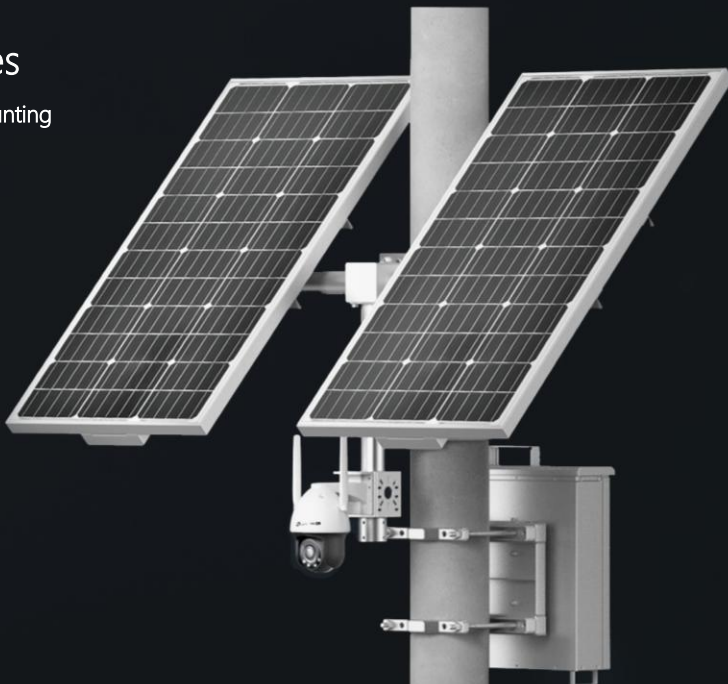
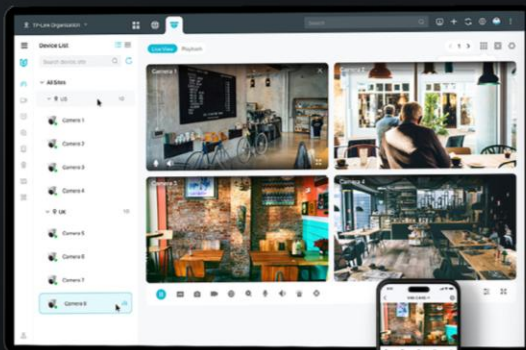
4 / 8 / 16 / 32 / 64
Channels

Solar Power System

60 / 90 / 180 W
Solar Panels

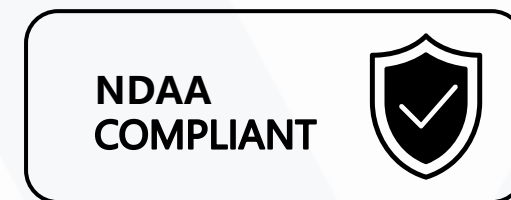
Accessories

Junction Box / Mounting
Brackets



Compliance and Warranty

VIGI by TP-Link products are **NDAA compliant**, providing peace of mind that they are manufactured to meet strict security and supply chain requirements. For UK organisations, this means confidence in deploying VIGI solutions across sensitive environments such as education, healthcare, local authorities, and enterprise, knowing the technology is built on trusted, compliant components that prioritise reliability and long-term assurance.



With a **5-year warranty**, VIGI offers long-term reliability and reassurance that goes far beyond industry norms. This extended coverage demonstrates confidence in product quality and provides customers and end users with genuine peace of mind, knowing their investment is protected for the long term. By reducing the risk of unexpected costs and ensuring ongoing support, the 5-year warranty makes VIGI solutions a secure and dependable choice for any surveillance deployment.



Training

The TP-Link VCSA (VIGI Certified Security Associate) course is designed to give engineers in-depth, practical training on the full range of VIGI surveillance solutions. Through structured learning and hands-on exercises, participants develop the skills needed to configure, deploy, and manage VIGI products with confidence. This ensures they can deliver optimised, reliable, and scalable security systems tailored to real-world needs.

On completion, engineers earn an official certification that validates their technical expertise and strengthens their professional profile. The VCSA qualification not only enhances credibility with clients and employers but also creates new opportunities within the growing surveillance and networking industry. By investing in VCSA training, engineers position themselves at the forefront of smart security technology with TP-Link's trusted solutions.





New Products Highlights

Comprehensive Product Range

Rich Product Lines Catering to Diverse Scenarios

Cameras



Full Case:

Bullet, Turret, Dome, PT, Fisheye

Multiple Imaging:

ColourPro, Full-Color, IR

Full Transmission Methods:

Wired, 4G

Video Recorders



Full Transmission Methods:

Wired

Full Power Supply Methods:

DC/AC, PoE+

Accessories



Multiple Types:

Solar Power Supply System, Junction Box

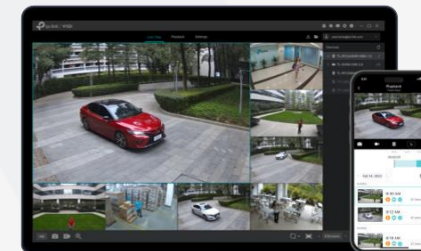
Multiple Solar Battery Capacity:

31.2Ah/10.8v

Multiple Solar Panel Voltage:

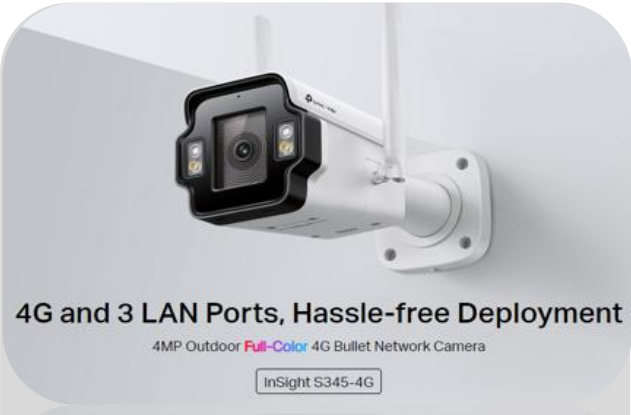
90W or 180W

Software Service



Full Type:

VIGI VMS, VIGI PC Client*, VIGI App, VIGI Config Tool, VIGI Calculation Tool

	 4G and 3 LAN Ports, Hassle-free Deployment 4MP Outdoor Full-Color 4G Bullet Network Camera InSight S345-4G	 One Shot, Huge Vision 8MP Outdoor IR Panoramic Bullet Network Camera InSight S385PI	 One Shot, Huge Vision 8MP IR Panoramic Turret Network Camera InSight S485PI
Resolution	4MP	8MP	8MP
Lens	4mm	1.65mm	1.65mm
Optical Zoom	—	—	—
IR Range	98ft (30m)**	66ft (20m)**	66ft (20m)**
Smart Detection	√	√	√
Advanced AI *People & Vehicle Analytics *Facial Recognition	—	√, People & Vehicle Analytics	√, People & Vehicle Analytics
Audio	Built-in Microphone & Speaker	Built-in Microphone & Speaker	Built-in Microphone & Speaker
Network	4G, Ethernet	Ethernet	Ethernet
Power Support	DC 12V	DC 12V / PoE	DC 12V / PoE
Protection	IP66	IP67, IK10	IP67, IK10
Micro SD Card Slot	Up to 512GB	Up to 512GB	Up to 512GB

Resolution
Lens
Optical Zoom
IR Range
Smart Detection
Advanced AI *People & Vehicle Analytics *Facial Recognition
Audio
Network
Power Support
Protection
Micro SD Card Slot

Experience Daylight Clarity and Colors at Night
4MP Outdoor ColorPro 2.0 Bullet Network Camera
InSight S345S



4MP
4mm
—
66ft (30m)**
√
√, People & Vehicle Analytics
Built-in Microphone & Speaker
Ethernet
DC 12V / PoE
IP67
Up to 512GB

Experience Daylight Clarity and Colors at Night
4MP ColorPro 2.0 Turret Network Camera
InSight S445S



4MP
2.8mm
—
98ft (20m)**
√
√, People & Vehicle Analytics
Built-in Microphone & Speaker
Ethernet
DC 12V / PoE
IP67
Up to 512GB

Experience full color day and Night
4MP + 4MP 180 Panaramic ColorPro Bullet
Insight S385DPS



8MP
4mm + 4mm
—
98ft (20m)**
√
√, People & Vehicle Analytics
Built-in Microphone & Speaker
Ethernet
DC 12V / PoE
IP67
Up to 512GB

Solar Power Solutions

Why Customers Need the Solar Solution

For suburban monitoring, poor system stability and hard to troubleshoot remotely increase subsequent maintenance expenses. Cumbersome installation further lengthens construction period and raises investment costs. In addition, it is a big challenge to quickly detect and respond to abnormal events in the low-light suburbs. VIGI Solar Power Supply Solutions effectively address these issues.

Challenges



Unattended Operation

Lack of effective monitoring due to the vast land and sparse population.



Difficulty in Wiring

Both network cables and electric wires are difficult to deploy due to their remote location.



Hard to Troubleshoot

Difficult to identify problem nodes when the system malfunctions.



Poor System Stability

Equipment is susceptible to damage in complex outdoor environments.



Difficult Device Installation and Removal



What Solutions Offer: Cut Costs, Improve Efficiency



Remote Management & Maintenance



Simple Installation



Longer Standby Time



Effective Incident Handling



High Stability

Solar Power Products and Solutions

How VIGI Solar Power System Works

VIGI SP18090

[VIGI SP18090](#) | [VIGI Intelligent Solar Power Supply System](#)



VIGI SP9030

[VIGI SP9030](#) | [VIGI Intelligent Solar Power Supply System](#)



VIGI Solar Panel



Solar Energy
↓
Electrical Energy



Transmission

VIGI Solar System Controller



Contains 1 or 3 Lithium Batteries

Transmission



Load Device



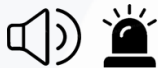
IP Camera



Wireless Bridge



4G Gateway



Alarm Device



[VIGI Solar Panel 90W](#)

[VIGI PS90](#)

[VIGI 180W Solar Mount](#)



[VIGI Solar Panel 90W](#)

[VIGI PS30](#)

Remote Management and Maintenance

The VIGI Solar Power Supply solution, managed through TCP/IP, delivers reliable efficiency. Control multiple locations, monitor power, receive low-battery alerts, get instant event notifications, update firmware, and reboot devices remotely via the VIGI app or VIGI Cloud VMS—minimising on-site visits and reducing manual maintenance costs.



Reduces On-Site
Maintenance Costs



Manage via VIGI App or
Cloud VMS



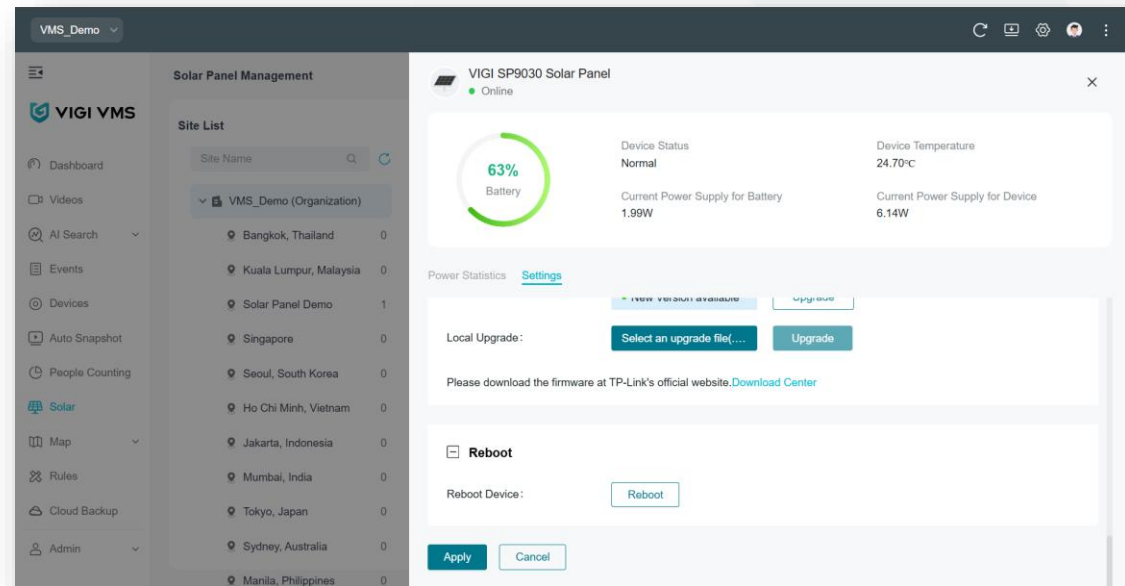
Supports Multi-Site
Management



Instant Event Alerts



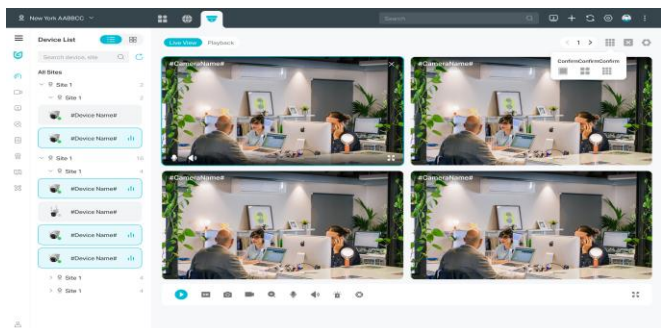
VIGI App



VIGI Cloud VMS

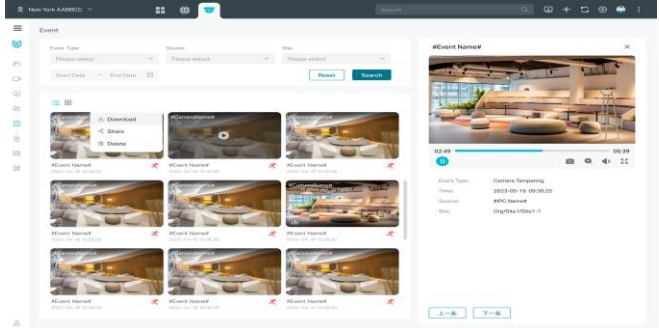
Software Solutions

VIGI Software Applications



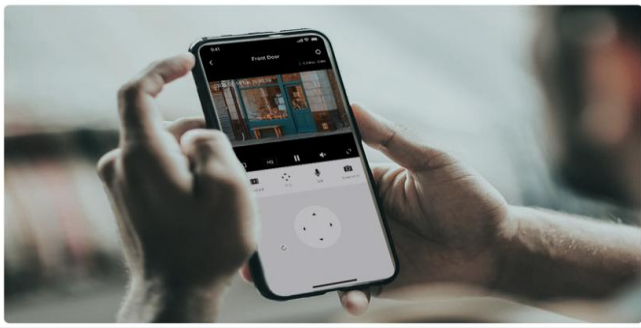
VIGI VMS Cloud

AI Powered Cloud Surveillance platform that centralises and remotely manages security devices across multiple sites



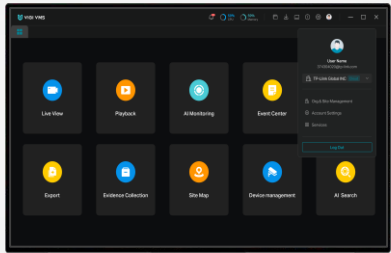
VIGI Local VMS

Completely Free VMS solution that is Locally-Installed and offers all AI Analytics and features



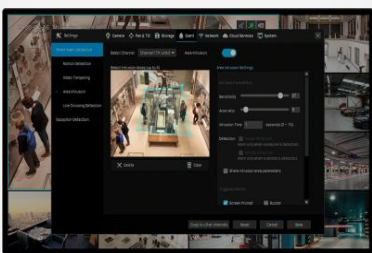
VIGI APP

VIGI VMS in an all-in-one mobile app



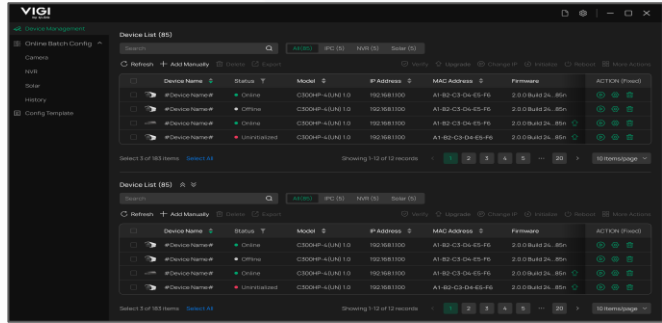
VIGI PC CLIENT

High Performance Video Management software



Web Browser

Built in Web Client and GUI for the NVR and Web client for the IP Cameras



VIGI Config Tool

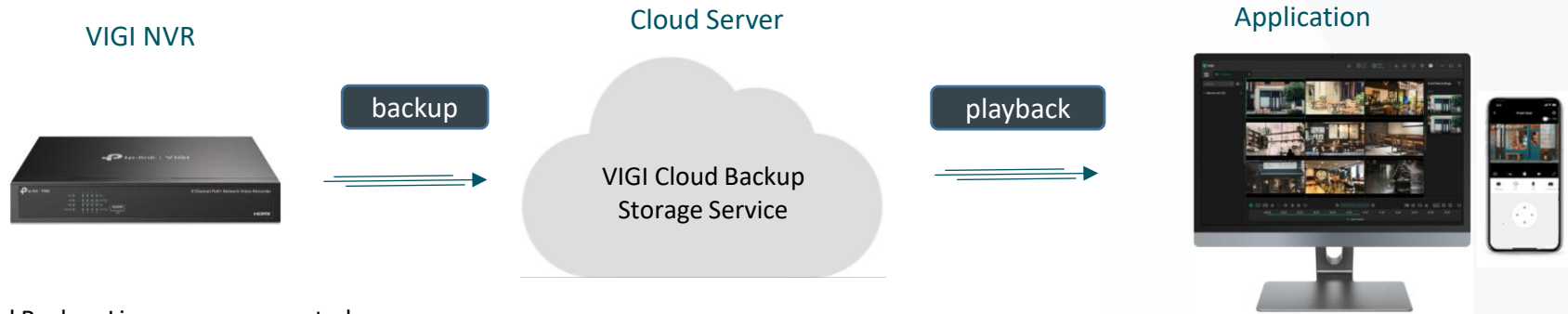
Set of configuration tools for VIGI products including, VIGI Config Tool, Solar Tool, and Calculation Tools

VIGI Cloud Backup (Coming Soon)

VIGI Cloud Backup Storage service, can regularly backup the specified video to the cloud server.

The backed video can be viewed anytime and anywhere, even if the local device is offline or the storage media is damaged.

How does the Cloud Backup Work?



Currently, 5 kinds of Cloud Backup License are supported.

Type	Video Retention(Day)	License Validity(Day)
7-Day Cloud backup Monthly License	7	30
7-Day Cloud backup Annual License	30	30
30-Day Cloud backup Monthly License	30	365
30-Day Cloud backup Annual Package	60	365
90-Day Cloud backup Annual Package	90	365

Video Retention: The length of time that the cloud-stored video backups will be retained.

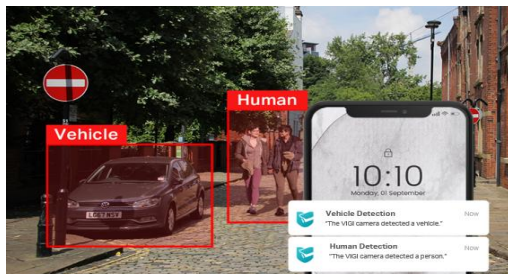
Package Validity: The video generated within the license validity can be backed up to the cloud

Why choose VIGI Cloud Backup?

- View the recordings flexibly
- Scalable storage space, no O&M needed
- Encrypted Cloud Storage
- Fearless of media damage
- Smart re-upload ensure low risk of video loss
- Quick video search to locate the video

VIGI AI Analytical Features

Smart Event & Advanced Features



Vehicle and Human Detection

The camera will send out warnings anytime it detects a moving person or vehicle, while filtering out false alarms caused by objects like birds and leaves



Line Crossing

Set a virtual boundary in restricted areas like art exhibitions and warehouses and receive an alert anytime a person or vehicle crosses it from either or both directions



Intrusion Detection

Freely set customised zones around key areas, such as fire escapes, reservoirs, no-parking areas and railways. Receive alarms when people or vehicles break into this region



Region Entering/Exiting

Customise focused regions for specific business monitoring needs like staff departure monitoring. Get instant notifications when VIGI cameras detect someone leaving these regions



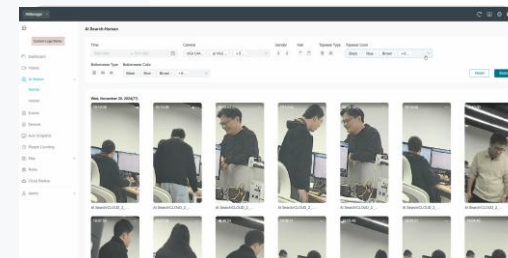
Loitering Detection

Set custom protected regions in no-entry areas like pedestrian streets and lawns to receive alerts when a person or vehicle enters



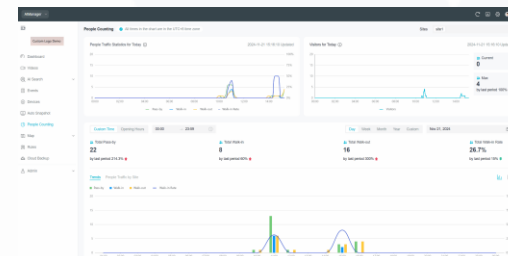
Object Abandoned/Removal

You will be instantly informed if the protected object is removed or abandoned for a preset time limit



AI Search*

Supports searching and filtering based on person and vehicle attributes (such as clothing type, clothing color, etc.), improving retrieval and backtracking efficiency



People Counting*

It can intuitively present and accumulate the entry and exit statistics of all cameras under the site, so that you can see the entry and exit and retention of people

Why VIGI?



Solid Brand Endorsement for TP-Link

With TP-Link's rich experience in the surveillance market and professional business solutions, VIGI is committed to providing continues, structured vigilance for you and your business



Well-rounded Solutions

VIGI offers user-friendly, reliable surveillance with HD video, robust network compatibility and versatile installation for any scenarios



Integrated Networking & Surveillance

Manage, troubleshoot, and access support for Omada networking and VIGI surveillance with the two-in-one Omada Central platform



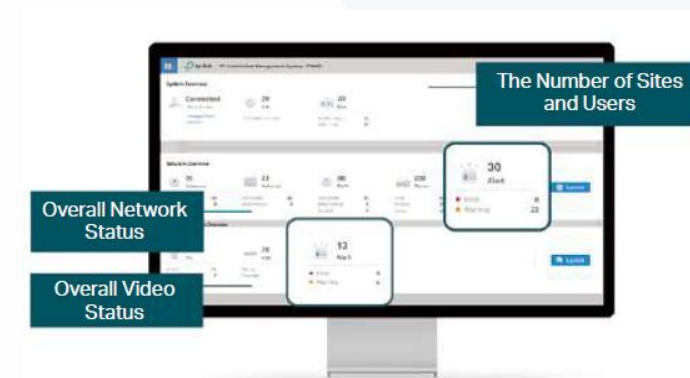
Dependable Quality

TP-Link develops, build, crafts and sells product from start to finish using rigorous tests and whole – process quality control



Excellent Sales Support

VIGI provides not only products with outstanding quality but also whole service for complete client satisfaction from Presales to Post sales



Visual & Intelligent Dashboard

Easily view the number of sites and users throughout the system and check the overall network & surveillance status and alerts

PROFESSIONAL SERVICES



300+

Engineering days on site



500+

Heatmaps completed in 2025



10,000+

Devices pre-staged



2800+

Support tickets resolved

9

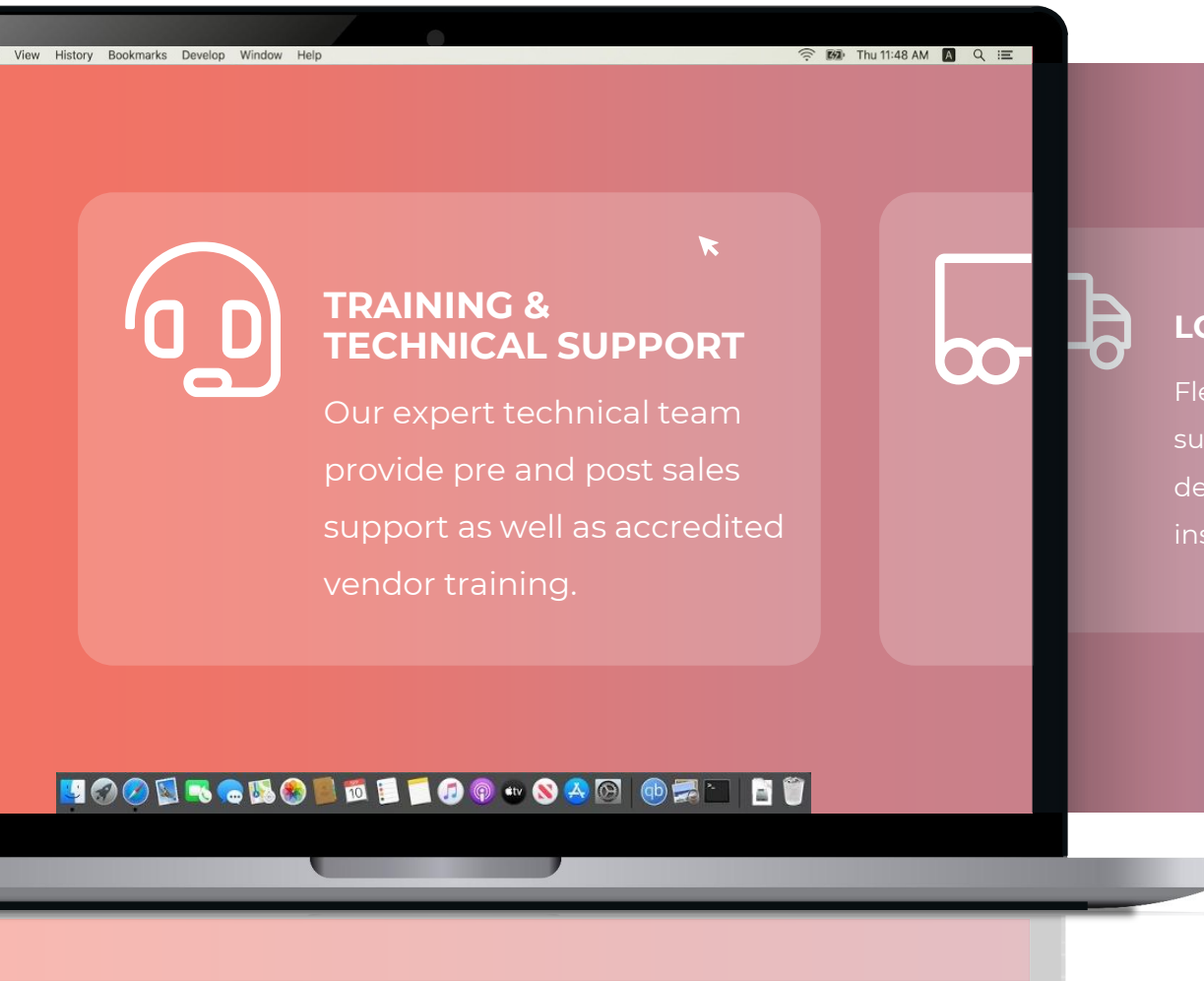
Countries

Across Europe visited for Pro-Services work



VALUE ADD

DELIVERING VALUE AND BUILDING SUSTAINABLE PARTNERSHIPS



SALES

Dedicated account managers to fulfil your needs and be a single point of contact across the business.

VALUE ADD

HOW PURDICOM CAN HELP YOU WIN MORE OPPORTUNITIES

01

PROSPECTING

You want to uncover new **opportunities** to help more customers. Prospecting can be tough. Purdicom can help you with Sales & Marketing including MDF.

02

DISCOVERY

Provide the best technical advice with accredited training, technical account management & bespoke **demos** for you or with your customers.

03

SPECIFY

When specifying the right equipment and hardware, Purdicom can assist with **pre-sales meetings**, customer support and NFR kit for demonstration.

04

QUALIFY

Qualify your sale & provide the right advice with our support. We can provide link planning, heat mapping, site surveys and all the training you need to win the deal.

05

PURCHASE

You need a supply chain partner that will enable you to finance your stock, ship it with confidence & allow you to easily raise quotes & orders on the fly.

06

DEPLOYMENT

Our engineers can commission the equipment for you or provide pre-configured hardware to save you time & money with simply **plug-n-play**.

07

FOLLOW-UPS

Want to make sure everything is going to plan? Our engineers will go to site and complete a robust post-install survey to ensure everything is optimised.

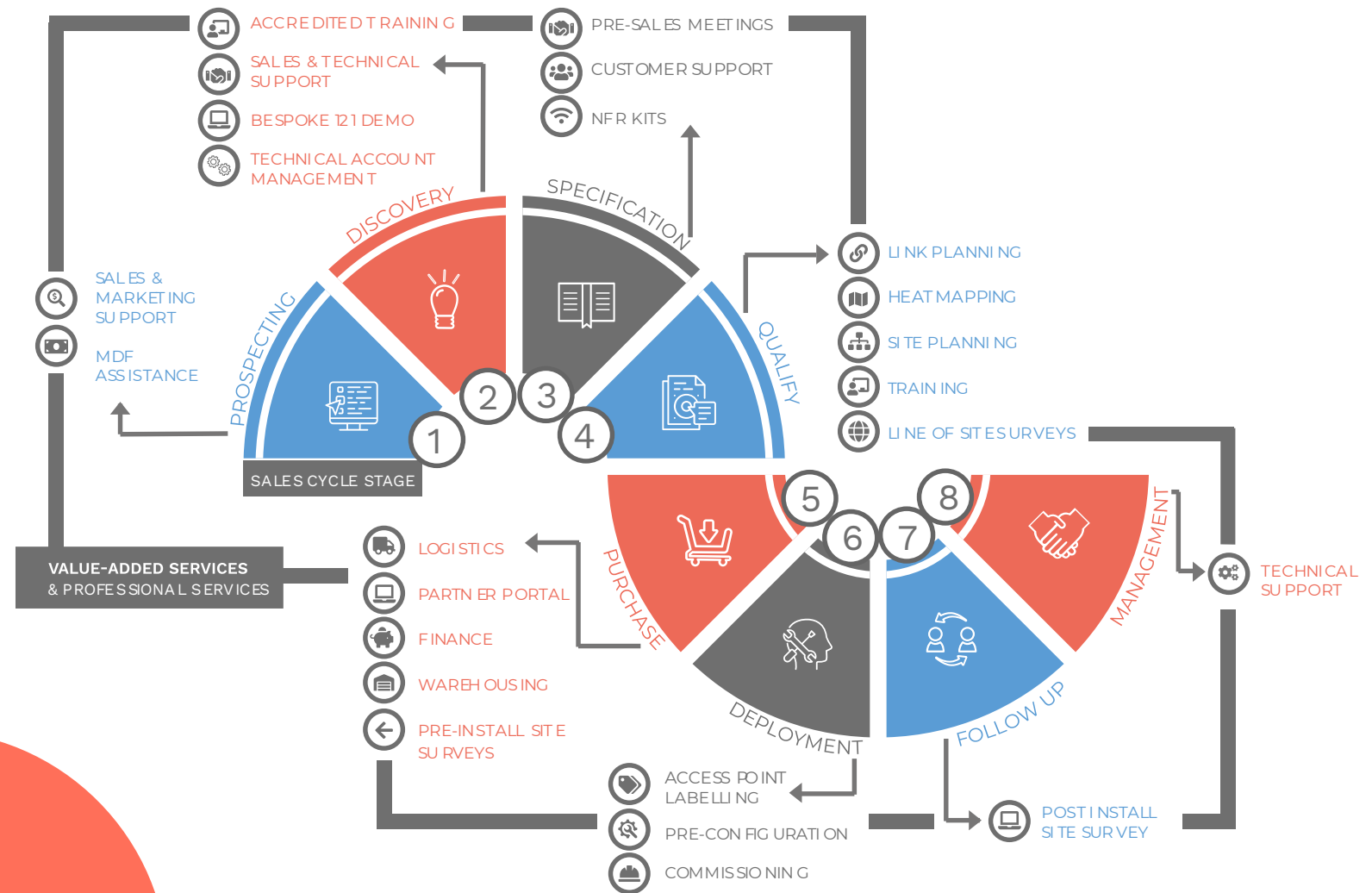
08

MANAGEMENT

Ongoing management of your service contracts involves providing the right support to your customers. Make the most from more long term relationships.

TECHNICAL VALUE ADD

HOW PURDICOM PROFESSIONAL
SERVICES CAN HELP WIN YOU
MORE OPPORTUNITIES



“If I was to start this business again, I would have the same vendors that we have today. We have the best vendors, that are 100% channel.”

Hugh Garrod
Managing Director





Thanks for Watching



Follow us for regular product and solution updates, industry insight and company news and information.