

Cloud-Managed Wi-Fi – Competitive Comparison



Functionality	cnMaestro X	XMS-Cloud	Ruckus Cloud Wi-Fi	Meraki Dashboard	HPE Aruba Central	Extreme CloudIQ Pilot	Juniper Mist Wi-Fi Assurance	Ubiquiti Unifi Cloud
Base Cloud MSRP Per AP	\$50-100	\$80-160	\$95	\$150	\$150	\$150	\$160	\$360 for 500 APs
Advanced Options MSRP Per AP	NA	EasyPass: +\$40	Analytics: +\$50	Advanced: +\$205 MDM: +\$40	Advanced: +\$150	Copilot AI: +\$99	Full AI/ML: +\$160	NA
Multi-Year MSRP Multiplier	3 years: 2X 5 years: 3X	3 years: 2X 5 years: 3X	3 years: 2X 5 years: 3X	3 years: 2X 5 years: 3X 7 years: 4.2X	3 years: 2.4X 5 years: 3.4X 7 years: 4.7X	3 years: 3X 5 years: 5X	3 years: 2X 5 years: 3X	3 years: 3X 5 years: 5X
On-premises Version	✓				✓	✓		✓
SW Upgrades	✓	✓	✓	✓	✓	✓	✓	✓
HW Advanced Replacement Included		✓		✓		✓		
Azure/Google SSO	✓/✓ (Q2'23)	✓/✓		--/✓				